## South Carolina HOSA

2021 Fall Leadership Conference


# 01. LOCAL LEADERSHIP 

2. STATE LEADERSHIP
3. PERSONAL DEVELOPMENT


## 01

## Local Leadership

How to effectively lead a local chapter to success!

## Local Officers

Local Officers are essential for the functioning of a chapter!

## Local Officers:

- Take responsibility for chapter growth
- Represent their school, their state, and HOSA - FHP
- Develop themselves as leaders
- Lead local chapter members!



## Local Officer Roles

## 日 <br> President

The president assumes responsibility of improving the organization and experience for members!

The President will:

- Lead the organization
- Serve as representative of the organization
- Be knowledgeable of HOSA
- Work closely with Local Advisor
- Conduct/ Preside over meetings
- Appoint committees


The Vice-President serves a critical role in the chapter by facilitating the program of work!

The Vice-President wille

- Assist the President
- Organize and carry out chapter program of work
- Preside in the absence of President
- Assume responsibility for chapter meeting arrangements


## Local Officer Roles



## Secretary

The Secretary assists in the efficiency and organization of a chapter!

The Sccretary will

- Prepare and read minutes of previous meetings
- Prepare agendas
- Facilitate chapter communication
- Maintain membership list
- Maintain chapter records
- Cooperate with the treasurer


## Treasurer

The Treasurer assists in the efficiency and organization of the chapter!

The treasurer wille

- Act as custodian of chapter funds
- Keep financial records of the chapter
- Assist in preparing annual budget
- Assist in organizing how to fund to chapter activities
- Encourage chapter saving!
- Cooperate with the secretary


## Local Officer Roles



## Historian

The Historian gathers, classifies and records chapter history!

- Classify all news
- Collect clippings, pictures, etc.
- Assist in creating publicity
- Write narrative "Chapter Year"



## Reporter

The Reporter manages chapter publicity!

- Prepare news and feature articles on chapter
- Prepare materials for bulletin boards
- Prepare for chapter exhibits


## Parliamentarian

The Parliamentarian advises on proper Parliamentary procedure!

- Have reference materials prepared
- Be very alert
- Assist chapter members


## Accountability...

## Builds Trust

## Promotes Ownership

## Improves <br> Performance

## So, How do

 you work together as an officer team?
## Delegating Tasks and Teamwork

## Work Together!

- Prevents overcommitment
- Builds trust, communication, and engagement
- Stimulates creativity and relationships
- Creates a positive culture


## Committees!

- Committees formed to 'do the work' in a chapter!
- Standing and Special committees!
- Chairman and Secretary!
- Committee members !


## Time Management



Have a
Master ToDo list

Prioritize
need-to-do tasks

Categorize and ration tasks

Be
Consistent!

## Organization



Have a chapter coocle drive and officer emails!


Joint Calendar
Organizing dates and events!


Chapter Website
Or another hub of information for your members!

## Running an Effective Meeting



Create postmeeting notes


Create an agenda to stay on track



Parliamentary
Procedure to facilitate

## Utilize Your Resources



## Guides and Ideas

- HOSA Handbook
- HOSA Bylaws
- HOSA E-Magazine
- HOSA Video-Library
- Event Ideas on HOSA Website


## Reach Out!

- Utilize schosa.org and hosa.org
- Email us!


## Community Service

## HOSA - Related

Be the Match
Fundraising and Spreading Awareness

## Healthcare

Volunteer at clinics, hospital, satellite campuses, offices

## Food Drives

Collection of non
perishable food


Hands On
Habitat for Humanity and Harvest Hope


Collection of school materials

## School Drives



Non-Emergent
Soup Kitchens and Assisted Living Homes

## Running a Successful Fundraiser

## The Focus...

- Build relationships with potential donors
- Commit to the cause
- Resilience and Perseverance
- Creative thinking


## Be The Match!

- Educate members on Be The Match and its mission!
- Create a chapter page at BeTheMatch.org/HOSAChapters
- Fundraising Events
- Swabbing Events
- Utilize bethematchhosa.org!



## Promoting Conferences



- Provide guidance and resources
- Allocate funds to members
- Create opportunities for fundraising
- Events for competitive event practice!


## 02

## State <br> Leadership

What to expect, qualities to have, and why to run for State Office!

## 2021-2022 State Officer Team




## Why Should You Run for State Office?



## Networking

Provides a nation wide network of peers who are passionate about

HOSA!

Leadership
Lead South Carolina HOSA
Events and
Program of Work!

Development
Develop and refine teamwork and leadership skills!

Travel
Travel across the state and country!

## Qualities Needed

## What Makes a Good State Officer?

- Accountability
- Passion
- Perseverance
- Time Management
- Optimism
- Professionalism
- Willingness to Travel


## The Application

## Compile Forms

- State Officer Applicationavailable Dec. 1,2021
- Pre-Screening
- Travel/Dress Code
- Nomination Support
- Letter of Commitment
- Code of Conduct


## Letters of Recommendation <br> Resume

Two reference letters are required

- Local advisor
- A non-relative who can vouch for your dependability and dedication

One to two paragraphs, Includes:

- Number of years in HOSA
- HOSA

Accomplishments

- Other Accomplishments


## The Application

Transcript of Grades<br>Scholastic average of "B" or above for previous two semesters

$\square$<br>\section*{Personal} Statement<br>"How I plan to contribute if elected as an SC HOSA State Officer"

## December 1st

State Officer
Applications Released

To Be Announced
State Officer
Applications Due

## The Interview...

## Downtown Columbia

HOSA Attire/ Professional Clothes

Written Test

A nominating committee will present each candidate with questions and slate will be announced a few days later

## The Campaign

## At SLC and ONLY at SLC

Speeches given by each candidate Voting delegates vote at Business meeting
New Officers announced!


# Running for International Executive Council 

## What comes next...

- Two secondary and two postsecondary candidates per state
- Must get approval from State Director
- Application, test, and interview to be slated
- Campaign!


## 03

## Personal Development

How to develop your best self!


## How to Develop Yourself as a Leader



## Where to Start ?

- Overcome Your Fears
- Ask for Feedback
- Accept Constructive Criticism
- Observe Others
- Actively learn new things


## Three Key Personal Skills

Communication
Understand what others are feeling and convey your message with passion.


Relationships
Beine honest, having a good sense of humor and beine dependable.


Adaptability
Adaptability is your ability to be flexible and versatile in situationso

## How to Effectively Communicate

- Actively listen
- Clear and concise language
- Intentional choices in language used
- Open-minded and honest
- Mindful of nonverbal body language and ques


## How to Build Relationships

 \& Adaptability- Maintain a positive, growth mindset
- Be willing to make mistakes
- Learn from others - ask questions and for advice


## Responding to Failure

Communicate Openly

Effectively
listen to others and further
communicate
your own ideas


## Think Critically

Use knowledge to respond in the best way

Take
Responsibility
Learn from mistakes and build trust

Negotiate an Outcome

Work with others to find the right solution that will benefit everyone

## Servant Leadership

## Unselfish Mindset <br> Create a Welcoming Culture

service, think about others!
Leadership is

# Behavior of a Leader 

Lead by Example!
Make everyone feel valued!


## Lead By EXAMPLE

- Listen to and value EVERYONE
- Respect the Chain of Command
- Do your part
- Deliver!
- Resolve conflicts!


## Leadership in HOSA




